







# INTRODUCTION

The mission of Mirabaud & Cie (Europe) S.A. is to cater for the interests of its customers providing them with advisory services, asset management, transactional and custodian services in relation to their financial needs. We endeavor to develop and offer specialist, customized and top-performing services with a high level of added value.

We believe in the importance of building lasting, personal relationships with all of our customers, based on transparency and trust.

# **COST OF SERVICES**

#### 1/ Administration fee

An administration fee is charged for each portfolio. It covers custody (depositary services) and the various administrative tasks associated with portfolio maintenance. It is charged on a semi-annual basis and is based on a weighted monthly calculation.

The fee is on a sliding scale and the applicable annual rates by band are as follows (in EUR):

Up to 2.5 million	0.45%
2.5 - 15 million	0.40%
Over 15 million	0.35%

VAT added if applicable

Minimum fee: EUR 1'000.- per semester

The fee is calculated on total portfolio value.

Clients who grant the bank a management mandate enjoy a discount of 50% on the applicable administration fee and, where applicable, on the minimum administration fee.

#### 2/ «All inclusive» terms

In some cases we may offer clients an all-inclusive fee. This includes:

- The Banks' administration fee
- The Banks' securities fee
- Commissions on fiduciary deposits

VAT added if applicable

The all-inclusive fee is charged for each portfolio. This is charged on a semi-annual basis based on the average amount of assets calculated on month-end portfolio values.

A minimum fee will be charged depending on the entrusted mandate:

	Minimum fee
All-inclusive non-managed	EUR 2,500 per semester
	<u> </u>

VAT added if applicable

A ticket fee of EUR 100.- is charged on all options and futures transactions.

All other charges such as, in particular, supplier or correspondent custodian bank security delivery charges, costs of setting up and assessing taxes of structured products are invoiced as well separately.

The fee is calculated on total portfolio value.



# 3/ Fiduciary deposits and Term deposits

The Bank charges a maximum of 1% on fiduciary deposits amounts depending on interest rates' conditions in the money market

Minimum fee for Fixed term fiduciary deposits : Minimum EUR 100.- or equivalent

in the currency concerned

Fixed fee related to interest payment over short term fiduciary deposits: EUR 30.- or equivalent

in the currency concerned

VAT added if applicable

# 4/ Structured products

Setup fees:

The Bank charges a fee on structured products amounts depending on the type of products. The below applicable fees rate are expressed as an annualized rate :

Type of products	Minimum setup fee	Maximum setup fee	
Yield products	0.75%	1.25%	
Participation products	0.75%	1.25%	
Guaranteed-capital structured products	0.50%	1.25%	
Leverage products	0.25% of notional	0.75% of notional	
Dual Currency Notes (docus)	0.50%	2.00%	

VAT added if applicable

#### 5/ Securities

Amounts shown below as "tranches" are in Euros or equivalent in foreign currency, per transaction.

#### Equities and similar

Commission charge per tranche in EUR ('000) Minimum EUR 100.-

Tranches		
Under 100,	1.5000%	
100, - 250,	0.7500%	
250, - 500,	0.3750%	
500, - 1,000,	0.3375%	
Above 1,000,	0.3000%	

# Bonds, Notes, Treasury bills and money market instruments Commission charge per tranche in EUR ('000)

Minimum EUR 100.-

-	-		
	200	2	har
- 1	ΙU	HC	hes

Under 25,	0.90%	
Under 25, 25, - 50, 50, - 100,	0.80%	
50, - 100,	0.60%	
100, - 150,	0.50%	
100, - 150, 150, - 200, Above 200,	0.20%	
Above 200,	0.10%	

#### Structured products

Commission charge per tranche in EUR ('000)

Minimum EUR 100.-

#### Tranches

Under 100,	2.00%	
100, - 250, 250, - 500,	1.00%	
250, - 500,	0.50%	
500, - 1000, Above 1000,	0.45%	
Above 1000,	0.40%	

# Money market funds and bond funds

Money market funds	0.30%	Minimum EUR 30
Bond funds	0.50%	Minimum EUR 100
Mirabaud bond funds	0.50%	Minimum EUR 50

#### Mirabaud\* funds

Commission rate by tranche in EUR ('000)

Minimum EUR 100.-

Under 250,	1.00%
Above 250	∩ 75%

<sup>\*</sup> or any other fund where Mirabaud's Group is manager or advisor.



# Non-Mirabaud funds

Commission rate by tranche in EUR ('000)

Minimum EUR 250.-

Under 250,	1.50%
Above 250,	1.20%

# Private placements

Rates applicable by tranche in EUR ('000)

Minimum EUR 500.-

Under 200,	2.00%
200, - 1,000,	1.50%
Above 1.000.	1.20%

# Options and futures

Rates applicable by tranche (in currency of contract)

SMI Index & Stock Options / EUR ('000)		Minimum EUR 200	
	Rate		
Under 20,	1.25%		
20, - 50,	1.00%		
Above 50,	0.75%		
Eurex Index & Stock	Options / EUR ('000)	Minimum EUR 160	
	Rate		
Under 15,	1.25%		
15, - 35,	1.00%		
Above 35,	0.75%		
Europe Index & Stoc	k Options / EUR ('000)	Minimum EUR 160	
	Rate		
Under 15,	1.25%		
15, - 35,	1.00%		
Above 35,	0.75%		
UK Index & Stock O	ptions / GBP ('000)	Minimum GBP 140	
	Rate		
Under 10,	1.25%		
10, - 25,	1.00%		
Above 25,	0.75%		
Sweden Index & Sto	ck Options / SEK ('000)	Minimum SEK 1′350	
	Rate		
Under 135,	1.25%		
135, - 340,	1.00%		
Above 340,	0.75%		

8

# Options and futures (continued)

USA Index & Stock Opt	ions / USD ('000)	Minimum USD 200	
	Rate		
Under 20,	1.25%		
20, - 50,	1.00%		
Above 50,	0.75%		
Canada Index & Stock (	Options / CAD ('000)	Minimum CAD 200	
	Rate		
Under 20,	1.25%		
20, - 50,	1.00%		
Above 50,	0.75%		
Japan Index & Stock Op	otions / JPY ('000)	Minimum JPY 18,000	
Japan Index & Stock Op	otions / JPY ('000)  Rate	Minimum JPY 18,000	
Japan Index & Stock Op Under 1,800,		Minimum JPY 18,000	
	Rate	Minimum JPY 18,000	
Under 1,800,	Rate 1.50%	Minimum JPY 18,000	
Under 1,800, 1,800, - 5,000, Above 5,000,	Rate 1.50% 1.25%	Minimum JPY 18,000  Minimum HKD 1,500	
Under 1,800, 1,800, - 5,000, Above 5,000,	Rate 1.50% 1.25% 1.00%		
Under 1,800, 1,800, - 5,000, Above 5,000,	Rate 1.50% 1.25% 1.00%  ock Options / HKD ('000)		
Under 1,800, 1,800, - 5,000, Above 5,000, Hong Kong Index & Sto	Rate 1.50% 1.25% 1.00%  ock Options / HKD ('000)  Rate		
Under 1,800, 1,800, - 5,000, Above 5,000, Hong Kong Index & Sto	Rate 1.50% 1.25% 1.00%  ck Options / HKD ('000)  Rate 1.50%		

	Amount per contract	Minimum	
SMI futures / CHF	CHF 25	CHF 150	
DAX and EUROSTOXX50 futures / EUR	EUR 20	EUR 100	
Other European futures / EUR	EUR 20	EUR 120	
UK futures / GBP	GBP 20	GBP 100	
OMX futures / SEK	SEK 200	SEK 1,025	
USA futures / USD	USD 25	USD 200	
Nikkei futures / JPY	JPY 2,500	JPY 18,000	
Hang Seng futures / HKD	HKD 190	HKD 1,500	
Options & futures on FX and metals	USD 40	USD 100	
(CBOT / COMEX) / USD			

# In addition to the above-mentioned commissions, the Bank charges the following fees:

Stock exchange	Fees	
Switzerland	EUR <i>5</i>	
Europe Other	EUR 15	
Other	EUR 25	

Any charges invoiced by correspondents and stock exchange may be charged to the client.

# 6/ Cost of Transfers and Deliveries of Securities,



# **Bank transfers and Cheques**

#### Bank Transfers

Transfers, collections, debits and credits are included in the administration fee. Any charges invoiced by correspondents may be billed to the client.

# Methods of payment

#### Credit Cards

Fees on demand

The Bank passes on to its customers all supplier and correspondent bank charges at cost.

#### Deliveries (to an external custodian) \*

Type of securities	Fixed cost per line item
Shares, bonds, structured products	EUR 100
Collective investment schemes (excluding Hedge Funds)	EUR 100
Hedge Funds deposited with an administrator	EUR 250
Hedge Funds deposited with a custodian	EUR 350

#### Account Maintenance

e-banking access	free of charge
Dispatch of correspondence by post	EUR 1'000 / year
Dispatch of an additional correspondence by post	EUR 1'000 / year

# 7/ Miscellaneous



#### Current accounts

Credit balances	unremunerated, negative rates will be charged to clients
Debit balances	interbank interest rate + margings according to market
	rates

#### Tax statements

By annual tax statement of revenues	EUR 150
By annual tax statement of realized capital gains or losses	EUR 150

#### Account closing fees

A maximum of EUR 1'000.- will be invoiced at the account closing.

VAT added if applicable

#### Electronic voting

Electronic submission of votes at General Meetings organized for the securities of companies domiciled and listed in the European Union and in the European Economic Area.

Annual package: EUR 500.-

VAT added if applicable

#### Other fees

Creation of an estate succession file	EUR 450 per file
Recovery of foreign tax	EUR 400 per request
	Correspondent bank expenses charged separately
Standard account balance	EUR 100 per request per annum
for the entire preceding year	+ VAT

Any additional costs related to specific requests made by the client will be invoiced separately.



# Rates charged by third parties on financial instruments

This section covers all costs and expenses relating to the proposed financial instruments, whereby a dinstiction is drawn between one-time expenses, recurrent expenses and transaction charges. This information constitutes a reasonable ex-ante estimate of the actual costs. Customers will be informed of the exact amounts incurred in an annual report.

# Recurrent expenses relating to the most common investment funds (included in the net asset value of the fund)

Management fee	O to 3%
Performance fee	O to 25% of the relative or absolute performance

#### Transaction charges

#### Shares

Delivery fees	0 to EUR 100
Securities fees	0 to 0.15% with a minimum of EUR 25
Local taxes	0 to 0.5%

#### Structured products and bonds

Delivery fees	0 to EUR 25
Delivery lees	0 10 LUN 25

#### Third party investment funds

Entry / exit charge	0 to 5% (according to the prospectus of the tund )
Delivery fees	0 to EUR 200

NOTES	



# NOTES

